

In 2019 ENGIE Energía Perú was a leading player of the sector accounting for 19.8% of the total capacity and 12.5% of the total energy generation

## **Corporate Overview**

ENGIE Energía Perú has an installed capacity of 2,496 MW, which accounts for 19.8% of the total capacity of the country. The generating complex is comprised by 8 plants located in four different regions of the country.

- √ 22 years operating in Perú.
- √ More than **2,300MUSD** invested since 1997.
- ▼ Diversified portfolio (Hydro, Solar, Natural Gas, Coal, Dual Fuel).
- √ We aim to remain at the forefront of the energy transition

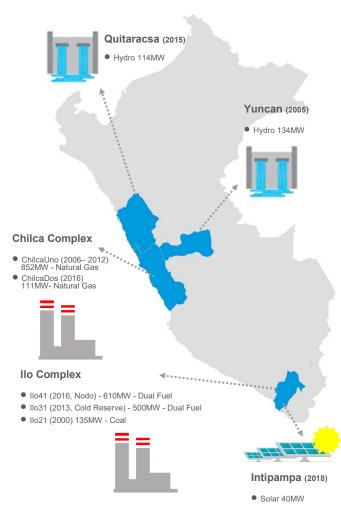
# Organic growth in different technologies



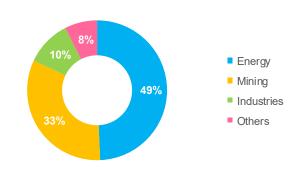
#### **Main KPIs**

(in millions of USD)	FY 2019	FY 2018		4Q 2019	4Q 2018	
Revenues	538	521	3%	136	136	0%
EBITDA	251	279	-10%	33	71	-53%
Net Result	104	108	-4%	9	26	-65%
Recurrent EBITDA	270	262	3%	59	61	-3%
Recurrent Net Result	119	93	27%	27	19	46%
Financial Debt	612	731	-16%	612	731	-16%
Net Debt /EBITDA	2.1x	2.4x	-12%	2.1x	2.4x	-12%
Net Generation GWh	6,468	5,190	25%	1,853	1,726	7%
Clients Demand GWh	8,600	8,523	1%	2,194	2,140	3%
MW installed	2,496	2,496	0%	2,496	2,496	0%
Headcount	503	505	0%	503 <b>I</b>	505	0%

#### **Generation Portfolio**



#### **Diversified Client Portfolio**

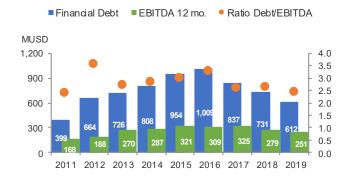




### **Credit Ratings**

Agency	Partner	Date	Lt Debt Rating	Perspective
Apoyo	Fitch Ratings	Nov-19	AAA.pe	Stable
Moody's Local PE	Moody's	Nov-19	AAA.pe	N.A.

#### **Debt Evolution**

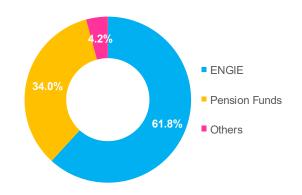


### **Dividend Policy**

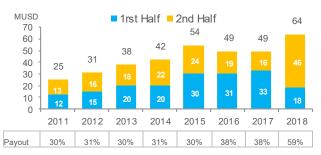
- Minimum payout ratio of 30%
- In March 2019, the Shareholders General Meeting approved dividends for 63.7MUSD, equivalent to a 58.8% payout ratio of 2018 Net Result

### **Global Sponsor**

ENGIE Energía Perú is controlled by ENGIE S.A. (61.77%), the world's largest independent energy producer, with an installed capacity of 104.3GW. ENGIE has a strong link in energy value chain, from low-carbon generation to the provision of energy-efficient solutions for all its customers.



#### **Dividend Payment**



#### **Capital Markets**

ENGIE Energía Perú's shares [ENGIEC1] price closed 2019 at PEN 7.85 per share, translating into a market capitalization of PEN 4.21 billion (USD 1.42 billion).

The Company is also part of the local index that recognizes companies for their good corporate governance standards

| Return | 2019 YTD| |

#### ENGIE +34% **Share Price** S&P\_BVL Index +6% ENGIE Energia Peru (PEN/sh) Indice S&P\_BVL Indice S&P\_BGC 9.5 120 8.0 105 6.5 5.0 90 Jan-19 Feb-19 Mar-19 Apr-19 May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19 Fuente: Bloombero