

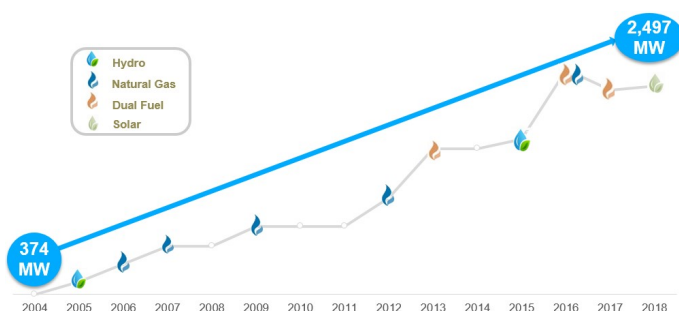
In Q3 2018 YTD ENGIE Energía Perú was the first private player of the sector accounting for 20% of the total capacity and 9% of the total energy generation

## Corporate Overview

ENGIE Energía Peru is the **largest private power** producer in Peru with **2,497 MW** of installed capacity, which accounts for +20% of the total capacity of the country. The generating complex is comprised by **8 plants** located in **four different regions** of the country.

## Organic growth in different technologies

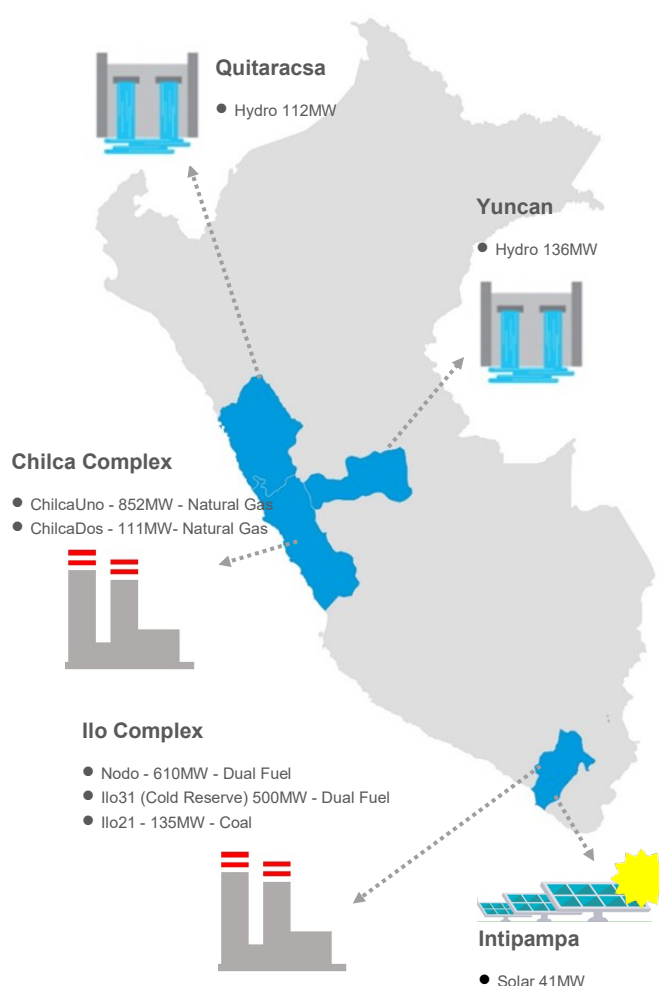
Technology	MW	%
Hydro	248	10%
Solar	41	2%
Natural Gas	963	39%
Dual Fuel	1,110	44%
Coal	135	5%
<b>Total</b>	<b>2,497</b>	<b>100%</b>



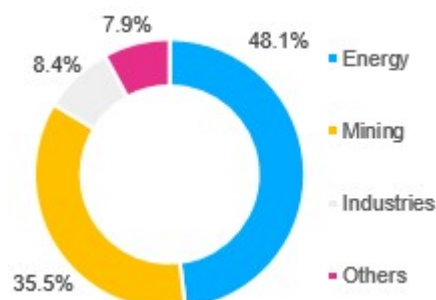
## Main KPIs

(in millions of USD)	FY 2017	FY 2016	Δ	3Q18 YTD	3Q17 YTD	Δ
Income	683	748	-9%	388	464	-16%
<b>EBITDA</b>	<b>325</b>	<b>309</b>	<b>5%</b>	<b>205</b>	<b>274</b>	<b>-25%</b>
<b>Net Result</b>	<b>130</b>	<b>132</b>	<b>-1%</b>	<b>82</b>	<b>129</b>	<b>-36%</b>
Total Debt	837	1,009	-17%	777	915	-15%
Net Debt /EBITDA12m	2.5	3.2	-22%	2.8	2.4	15%
Net Generation GWh	7,624	7,914	-4%	3,502	5,727	-39%
Clients Demand GWh	8,358	8,976	-7%	6,375	6,524	-2%
MW installed	2,456	2,665	-8%	2,497	2,456	2%
Headcount	508	519	-2%	499	506	-1%

## Generation Portfolio



## Diversified Client Portfolio



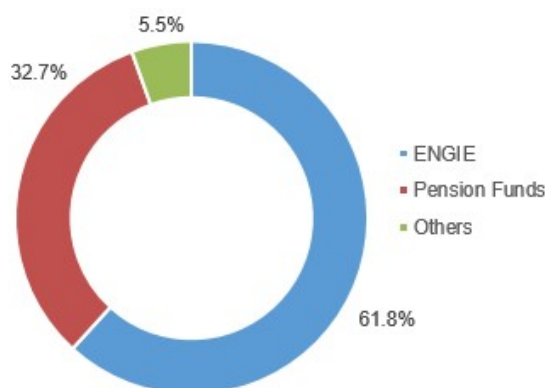
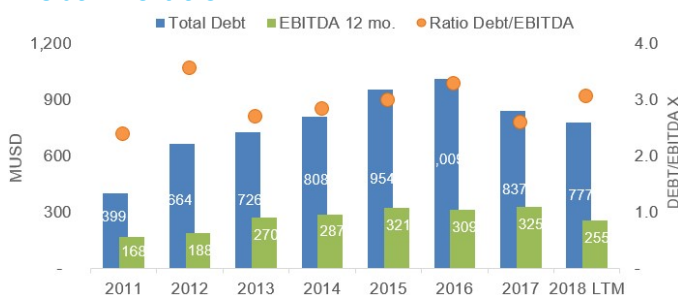
## Credit Ratings

Agency	Partner	Date	Lt Debt Rating	Perspective
Apoyo	Fitch Ratings	May-18	AAA.pe	Stable
Equilibrium	Moody's	May-18	AAA.pe	N.A.

## Global Sponsor

ENGIE Energía Peru is controlled by ENGIE S.A. (61.77%), the **world's largest independent energy producer**, with an installed capacity of **103GW**. ENGIE has a strong link in **energy value chain**, from low-carbon generation to the provision of energy-efficient solutions for all its customers.

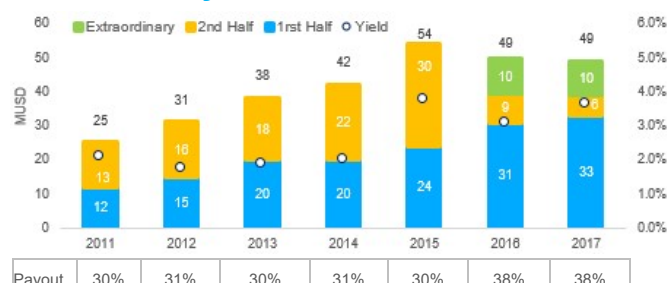
## Debt Evolution



## Dividend Policy

- Minimum payout ratio of 30%
- Dividend payout ratio of 38% in 2017

## Dividend Payment



## Capital Markets

ENGIE Energía Perú's shares [ENGIEC1] price closed Q3 2018 at PEN 6.70 per share, translating into a market capitalization of PEN 4.03 billion (USD 1.22 billion).

## Share Price

Return	2018 YTD
ENGIE	-8%
S&P_BVL Index	-2%

